

## **Federal Supply Service Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address for GSA Advantage!® is: <http://www.GSAAdvantage.gov>.

### **GSA Professional Services Schedule (PSS)**

Industrial Group: 00CORP

Service Codes: SINs 874-1, 874 IRC – Integrated Consulting Services

SINs 874-7, 874 7RC – Integrated Business Program Support Services

### **CONTRACT NUMBER: GS-10F-0134L**

For more information on ordering from Federal Supply Schedules click on FSS Schedules button at <http://www.gsa.gov/portal/category/100623>.

#### **Period Covered by Contract:**

January 15, 2016 through January 14, 2021

"Prices Shown Herein are Net (discount deducted)"

#### **Zeiders Enterprises, Inc.**

2750 Killarney Drive, Suite 100

Woodbridge, VA 22192

703-496-9000, (f) 703-580-6339

[www.zeiders.com](http://www.zeiders.com)

Contract Administration: Elizabeth Isajewicz, Sr. Financial Manager: [eisajewicz@zeiders.com](mailto:eisajewicz@zeiders.com)

Jeff Lett, Sr. Corporate Development Manager: [JLett@zeiders.com](mailto:JLett@zeiders.com)

Business size: Large Business

Original Date: 1/15/2016

Revision Date: 05/01/2018

## GSA PSS Contract Terms and Conditions

### Ia. Table of Awarded Special Item Numbers (SINs)

Integrated Consulting Services (SINs 874-1, 874-1RC)  
Integrated Business Program Support Services (SINs 874-7, 874-7RC)

### Ib. Government Price Listing - See Pricing Table Below

### Ic. Job Descriptions – See Labor Category Descriptions Below

2. **Maximum order:** \$1,000,000.00 per SIN
3. **Minimum order:** \$100.00
4. **Geographic Coverage (delivery area):** CONUS and OCONUS
5. **Point(s) of Production:** Same as Company Address
6. **Discount from list prices or statement of net price:** Government net prices (discount already deducted)
7. **Quantity Discounts:** None offered
8. **Prompt Payment Terms:** Net 30 days or per contract agreement
- 9a. **Government Purchase Card Below the micro-purchase level:** Yes
- 9b. **Government Purchase Card Above the micro-purchase level:** Contact Zeiders
10. **Foreign Items:** None
- 11a. **Time of Delivery:** Specific in the Task Order
- 11b. **Expedited Delivery:** Contact Zeiders
- 11c. **Overnight and 2-day delivery:** Contact Zeiders
- 11d. **Urgent Requirements:** Contact Zeiders
12. **F.O.B. point(s):** Destination

## GSA PSS Contract Terms and Conditions

- 13a. Ordering Address:** Zeiders Enterprises, Inc.  
2750 Killarney Drive, Suite 100  
Woodbridge, VA 22192  
Attn: Elizabeth Isajewicz, Sr. Financial Manager  
Phone: 703-496-9000, Fax: 703-580-6339  
Email: [eisajewicz@zeiders.com](mailto:eisajewicz@zeiders.com)
- 13b.** For supplies and services, the ordering procedures, and information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. Payment Address:** Zeiders Enterprises, Inc.  
2750 Killarney Drive, Suite 100  
Woodbridge, VA 22192  
Attn: Accounting Department  
Phone: 703-496-9000, Fax: 703-580-6339  
Email: [accounting@zeiders.com](mailto:accounting@zeiders.com)
- 15. Warranty Provision:** Standard commercial warranty
- 16. Export Packing Charges:** N/A
- 17. Terms and Conditions of Government Purchase card acceptance (any thresholds above the micro-purchase level):** Contact Zeiders
- 18. Terms and Conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. Terms and Conditions of installation (if applicable):** N/A
- 20. Terms and Conditions of repair parts (if applicable):** N/A
- 20a. Terms and Conditions for any other services (if applicable):** N/A
- 21. List of services and distribution points (if applicable):** N/A
- 22. List of participating dealers (if applicable):** N/A
- 23. Preventative Maintenance (if applicable):** N/A
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. Section 508 Compliance:** Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services at [www.Section508.gov/](http://www.Section508.gov/). Contact Zeiders for details on 508 compliance information with regard to products and services
- 25. Data Universal Number System (DUNS) number:** 130440118
- 26. Notification regarding registration in Central Contractor Registration (CCR database):**  
Registered

## GSA PSS Contract Terms and Conditions

### PSS Services Pricing (All SINs)

HOURLY RATES										
Labor Category	01/15/2016 - 01/14/2017		01/15/2017 - 01/14/2018		01/15/2018 - 01/14/2019		01/15/2019 - 01/14/2020		01/15/2020 - 01/14/2021	
	Gov Site	Off Site	Gov Site	Off Site	Gov Site	Off Site	Gov Site	Off Site	Gov Site	Off Site
<b>Project Manager</b>	\$99.23	\$120.59	\$102.20	\$124.20	\$105.27	\$127.93	\$108.43	\$131.77	\$111.68	\$135.72
<b>Senior Management Analyst</b>	\$72.44	\$88.04	\$74.62	\$90.68	\$76.85	\$93.40	\$79.16	\$96.20	\$81.54	\$99.09
<b>Management Analyst</b>	\$55.26	\$67.15	\$56.92	\$69.17	\$58.63	\$71.24	\$60.38	\$73.38	\$62.20	\$75.58
<b>Sr. Applications Program Analyst</b>	\$93.08	\$113.11	\$95.87	\$116.51	\$98.74	\$120.00	\$101.71	\$123.60	\$104.76	\$127.31
<b>Applications Program Analyst</b>	\$57.14	\$69.43	\$58.85	\$71.52	\$60.61	\$73.66	\$62.43	\$75.87	\$64.31	\$78.15
<b>Training Specialist</b>	\$43.83	\$53.27	\$45.15	\$54.86	\$46.50	\$56.51	\$47.90	\$58.21	\$49.34	\$59.95
<b>Technical Writer</b>	\$34.65	\$42.10	\$35.69	\$43.37	\$36.76	\$44.67	\$37.86	\$46.01	\$39.00	\$47.39

\*The contractor acknowledges the Service Contract Act (SCA) is applicable to this contract as it applies to the entire PSS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the contract adds SCA labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.

## GSA PSS Contract Terms and Conditions

### Labor Category Descriptions

<b>Project Manager</b>	
Minimum Education:	Master's Degree in Management or a technical or professional discipline. Bachelor's Degree in Business or a related technical or professional discipline and specific project management experience.
Minimum/General Experience:	Have a total of six (6) years of professional experience, of which three (3) were spent supervising or managing PSS related programs and projects.
Functionality Responsibility:	Plans, organizes, and manages project operations. Directs and coordinates activities. Establishes improved procedures and controls when necessary. Provides day-to-day administrative direction to contract staff.

<b>Senior Management Analyst</b>	
Minimum Education:	Master's Degree in Computer Science, MIS, Business, Engineering, or other scientific, professional, or technical discipline. Bachelor's Degree plus any combination of a total of two (2) years of professional work experience and graduate study in a related field.
Minimum/General Experience:	Six (6) years of professional experience in planning, conducting, and participating in management studies and program evaluation and analysis. Demonstrated specialized experience in specific functional area of expertise. Must clearly demonstrate understanding of automated solutions for functional purposes.
Functionality Responsibility:	Specialized experience in, but not limited to, the following: <ul style="list-style-type: none"> <li>• Clinical Counseling</li> <li>• Personal Finance</li> <li>• Relocation</li> <li>• Transition Assistance Management</li> <li>• Parenting Education</li> <li>• Information and Referral</li> <li>• Marketing and Graphics</li> <li>• Education</li> <li>• Customer Relations</li> <li>• Domestic Violence</li> <li>• Family Care</li> </ul>

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<b>Management Analyst</b>	
Minimum Education:	Bachelor's Degree in Computer Science, MIS, Business, Engineering, or other scientific, professional, or technical discipline.
Minimum/General Experience:	Four (4) years of professional experience in planning, conducting, and participating in management studies and program evaluation and analysis. Demonstrated experience in specific functional area of expertise. Must demonstrate understanding of automated solutions for functional purposes.
Functionality Responsibility:	<p>Specialized experience in, but not limited to, the following functional areas may be required:</p> <ul style="list-style-type: none"> <li>• Clinical Counseling</li> <li>• Personal Finance</li> <li>• Relocation</li> <li>• Transition Assistance Management</li> <li>• Parenting Education</li> <li>• Information and Referral</li> <li>• Marketing and Graphics</li> <li>• Education</li> <li>• Customer Relations</li> <li>• Domestic Violence</li> <li>• Family Care</li> </ul>

<b>Senior Applications Program Analyst</b>	
Minimum Education:	Bachelor's Degree in Computer Science, MIS, Engineering, Business, or any other related scientific, professional, or technical discipline. High school/equivalent with seven (7) years of general experience may be substituted for the degree requirement.
Minimum/General Experience:	Must have five (5) years of general experience of which three (3) years must be developing functional requirements for complex integrated automated systems.
Functionality Responsibility:	Analyzes user needs to determine functional requirements. Identifies resources required for each task. Responsible for carrying through to production phase a number of highly complex systems analysis, design, and programming projects.

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<b>Applications Program Analyst</b>	
Minimum Education:	Bachelor's Degree in Computer Science, MIS, Mathematics, engineering, business, or any other related scientific, professional or technical discipline
Minimum/General Experience:	Must have two (2) years of general computer experience in MIS design with one (1) year as an application programmer on database management systems. Must possess knowledge of computer hardware and ability to develop, write, analyze, and debug complex software.
Functionality Responsibility:	Analyzes design specifications and translates detailed design for functional applications into software. Tests, debugs, and refines computer software to produce the required product.

<b>Training Specialist</b>	
Minimum Education:	Bachelor's Degree
Minimum/General Experience:	Three (3) years demonstrated experience as a trainer. Must demonstrate competence in using virtual classrooms and electronic training materials
Functionality Responsibility:	Conduct technical and non-technical training. Provide feedback and student reaction to training. Evaluate self-teaching.

<b>Technical Writer</b>	
Minimum Education:	Bachelor's Degree in English, Journalism, Information Management, or other related discipline. High School diploma and four (4) years of experience performing similar work may be substituted for the degree requirement.
Minimum/General Experience:	Must have at least one (1) year as a technical writer with excellent oral and written communication skills. Proficient with word processing and editing programs.
Functionality Responsibility:	Assists in gathering, analyzing, and composing technical information required for the preparation of user manuals, training materials, installation guides, reports, and other materials as required. Conducts research and ensures the use of proper technical terminology. Translates technical information into clear, readable documents to be used by technical and non-technical personnel.